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CONCESSIONS

mgt-515-001

12/20/2021

Parameters: Include Pending and Current Residents; Concessions by Floorplan and Unit

Concession codes: -All Concession Codes-

Concessions by Unit

Unit	Floorplan	Name	Move-In Date	Lease Start Date	Total Conc. Amt.	Total Conc. Remaining	Conc. End Date	Lease Term	Market Rent	Lease Rent	Current Month
132	A4	Jones, Laura	10/11/2020	10/11/2020	3,823.07	706.67	04/10/2022	18	1,940.00	1,910.00	212.00
174	T2	Ndubizu, Ashleynicole	03/06/2021	03/06/2021	8,562.49	1,915.83	04/05/2022	13	4,332.00	3,932.00	282.33
243	B8	Takahashi, Shohei	01/29/2021	01/29/2021	6,598.43	954.00	02/28/2022	13	3,150.00	3,100.00	477.00
304	B7	Valdez, Alejandro	04/23/2021	04/23/2021	6,699.14	2,450.07	05/23/2022	13	3,387.00	3,342.00	514.00
315	A2	Martineau, Lauren		01/17/2022	1,970.00	1,970.00	01/17/2022	13	1,970.00	1,970.00	
322	A5	Jordan, Uvalda	10/03/2019	10/18/2021	3,625.00	0.00	11/01/2021	12	2,725.00	2,725.00	1,000.00
323	A3	Weigel, Dan	11/12/2021	11/12/2021	2,305.00	0.00	12/01/2021	13	2,305.00	2,305.00	2,305.00
329	B9	Meghani, Karim	02/28/2021	02/28/2021	4,785.33	1,073.00	03/27/2022	13	2,715.00	2,405.00	370.00
342	BB5	Cochran, Richard	06/15/2021	06/15/2021	6,970.00	0.00	12/01/2021	13	3,225.00	3,110.00	750.00
347	BB4	Robinson, Akili	04/23/2021	04/23/2021	5,780.00	1,140.73	05/22/2022	13	2,898.00	2,888.00	241.00
348	A2	Davis, Isis		01/14/2022	1,860.00	1,860.00	02/01/2022	13	1,860.00	1,860.00	
349	A2	Nassif, David	12/04/2020	12/04/2020	3,815.46	38.93	01/04/2022	13	1,910.00	1,900.00	292.00
352	A2	Lynch, Kendra	03/01/2021	03/01/2021	2,988.13	68.13	03/31/2022	13	1,910.00	1,900.00	292.00
352	A2	Robinson, Cynthia		01/22/2022	1,910.00	1,910.00	02/01/2022	18	1,910.00	1,910.00	
354	B2	Wendt, Alexis	01/02/2021	01/02/2021	5,004.53	408.53	02/02/2022	13	2,550.00	2,490.00	383.00
362	BB4	Hinata, Jun	11/20/2021	11/20/2021	2,808.00	0.00	12/01/2021	13	2,808.00	2,808.00	2,808.00
363	A3A	Currie, Nicole	07/30/2021	07/30/2021	6,880.00	0.00	12/01/2021	18	2,390.00	2,280.00	750.00
404	B1	Simmons, Casanav	09/26/2019	10/27/2021	141.27	0.00		13	2,911.00	2,748.00	141.27
405	B7	Hata, Yuho	06/21/2021	06/21/2021	6,739.00	1,873.33	07/20/2022	13	3,417.00	3,367.00	281.00
406	B6	Seweje, Taiwo	05/07/2021	05/07/2021	5,265.30	1,138.80	06/06/2022	13	2,757.00	2,630.00	219.00
409	A2	Guerrero Osnaya, Francisco	04/16/2021	04/16/2021	3,796.00	1,314.00	05/15/2022	13	1,915.00	1,900.00	292.00
413	B6	Woloski, Jose	01/13/2021	01/13/2021	7,039.17	595.00	02/12/2022	13	2,792.00	2,762.00	425.00
422	A1	Badger, Sean	04/05/2021	04/05/2021	1,911.00	607.60	05/04/2022	13	1,935.00	1,905.00	147.00
426	A1	King, Julia	05/01/2019	01/01/2021	15,680.00	0.00	12/31/2099*	12	1,775.00	1,460.00	1,460.00
436	A1	Hinson, Elizabeth	11/21/2020	11/21/2020	3,718.00	0.00	12/20/2021	13	1,875.00	1,860.00	190.67
442	A3	Nwaoko, Lorraine	03/06/2021	03/06/2021	4,014.26	975.33	04/05/2022	13	2,150.00	2,005.00	308.00
447	A2	Denning, Jonathan	11/21/2019	01/01/2021	22,863.83	0.00	12/31/2022*	12	1,915.00	1,900.00	1,963.83
449	A2	Oyenyi, Elijah	01/09/2021	01/09/2021	3,805.74	369.87	02/08/2022	13	1,915.00	1,900.00	292.00
452	B2	Ito, Dan	12/19/2020	12/19/2020	4,991.77	229.80	01/18/2022	13	2,555.00	2,490.00	383.00
453	B5	Kasahara, Kyosuke	01/11/2021	01/11/2021	5,853.87	612.27	02/11/2022	13	2,940.00	2,915.00	448.00
462	A3A	Brown, Sierra	03/05/2021	03/05/2021	5,017.83	1,206.33	04/04/2022	13	2,570.00	2,505.00	385.00
506	B6	Konakbayev, Yelzhan	06/05/2021	06/05/2021	4,966.00	2,342.93	12/31/2099*	13	2,817.00	2,634.00	382.00
508	BB4	Small, Stephen	12/18/2021	12/18/2021	2,828.00	2,828.00	01/01/2022	13	2,828.00	2,828.00	

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Parameters: Include Pending and Current Residents; Concessions by Floorplan and Unit

Concession codes: -All Concession Codes-

Concessions by Unit

- continued -

Unit	Floorplan	Name	Move-In Date	Lease Start Date	Total Conc. Amt.	Total Conc. Remaining	Conc. End Date	Lease Term	Market Rent	Lease Rent	Current Month
508	BB4	Alzamil, Yazeed	10/25/2020	10/25/2020	5,346.60	0.00	11/24/2021	13	2,828.00	2,613.00	107.20
517	A5	Parker, George	04/09/2021	04/09/2021	5,278.00	1,732.27	05/08/2022	13	2,735.00	2,645.00	406.00
533	A1	Hernandez Llorca, Roxana	01/19/2021	01/19/2021	3,766.63	462.40	02/18/2022	13	1,880.00	1,880.00	289.00
546	B6	Takeda, Shunya	11/14/2020	11/14/2020	5,291.74	516.27	02/14/2022	15	2,687.00	2,637.00	352.00
549	A2	Baker, Gilbert	04/16/2021	04/16/2021	1,963.00	679.50	05/15/2022	13	1,960.00	1,960.00	151.00
555	BB5	Swindle, Marilyn	12/31/2020	12/31/2020	6,240.00	260.00	01/30/2022	13	3,225.00	3,120.00	260.00
604	B1	Marquez, Guerrero	04/01/2021	04/01/2021	5,954.00	1,832.00	04/30/2022	13	3,021.00	2,976.00	458.00
614	B6	White, Richard	11/06/2021	11/06/2021	2,597.00	0.00	12/01/2021	13	2,597.00	2,597.00	2,597.00
617	A5	Seki, Yusuke	10/24/2020	11/24/2021	1,394.00	0.00	12/01/2021	13	2,745.00	2,788.00	1,394.00
627	B9	Arai, Keita	03/12/2021	03/12/2021	5,930.16	1,531.83	04/11/2022	13	2,965.00	2,955.00	455.00
629	BB5	zhang, Yihong	10/16/2021	10/16/2021	6,270.00	0.00	12/31/2021	13	3,135.00	3,135.00	3,135.00
632	A3	Washington, Jayounta	12/03/2021	12/03/2021	2,295.00	2,295.00	01/01/2022	15	2,295.00	2,295.00	
642	A3	Shafii, Iman	02/27/2021	02/27/2021	4,494.94	1,464.87	05/26/2022	15	2,295.00	2,255.00	301.00
652	B2	Steele, Robert	11/25/2020	12/25/2021	1,298.00	1,298.00	01/01/2022	15	2,570.00	2,596.00	
656	BB4	LyBrand, Julius	03/18/2021	03/18/2021	6,177.80	1,690.60	04/17/2022	13	3,098.00	3,078.00	474.00
662	A3A	Jones, Riley	02/20/2021	02/20/2021	5,186.27	1,055.97	03/19/2022	13	2,680.00	2,610.00	401.00
708	BB4	Edwards, Clifford	01/13/2021	01/13/2021	5,919.20	649.30	02/13/2022	13	2,958.00	2,943.00	453.00
709	A2	Hall, Joshua	03/23/2021	03/23/2021	3,910.00	1,120.00	04/22/2022	13	1,950.00	1,950.00	300.00
713	B6	Steinruck, Larissa	04/02/2021	04/02/2021	5,627.80	951.60	05/02/2022	13	2,827.00	2,812.00	234.00
726	A1	Afful, Rosemary	12/16/2020	12/16/2020	3,883.93	149.00	01/15/2022	13	1,950.00	1,940.00	298.00
727	B9	Schoessow, Savannah	10/03/2020	10/03/2020	6,123.94	913.87	04/02/2022	18	2,895.00	2,685.00	298.00
729	BB5	Amtmann, Guillermo	02/26/2021	02/26/2021	6,272.67	1,374.17	03/25/2022	13	3,255.00	3,150.00	485.00
733	A1	Gilmore, Sherry	01/05/2021	01/05/2021	3,831.80	333.20	02/04/2022	13	1,910.00	1,910.00	294.00
737	B3	Shin, Hwancheol	11/07/2020	11/07/2020	4,964.00	934.40	04/06/2022	17	2,515.00	2,480.00	292.00
756	BB4	Merril, Robert	04/16/2021	04/16/2021	6,292.00	2,178.00	05/15/2022	13	3,168.00	3,148.00	484.00
757	A3A	Shah, Gopi	02/06/2021	02/06/2021	6,092.27	906.40	03/06/2022	13	2,750.00	2,680.00	412.00
805	B7	Nguyen, Mai	01/15/2021	01/15/2021	7,996.54	815.47	02/14/2022	13	3,672.00	3,617.00	556.00
825	A3	Breg, Monika	07/21/2020	07/21/2020	2,326.30	86.00	01/20/2022	18	2,360.00	2,320.00	129.00
832	A3	Ogunjimi, Francis	03/27/2021	03/27/2021	4,617.20	1,380.40	04/26/2022	13	2,360.00	2,320.00	357.00
833	A1	Thompson, Jennifer	12/01/2021	12/01/2021	1,935.00	0.00	12/01/2021	13	1,935.00	1,935.00	1,935.00
834	B3	Ajdadi, Zohal	11/20/2020	11/20/2020	5,031.00	0.00	12/19/2021	13	2,550.00	2,515.00	245.10
836	A1	Dozier, Kacey	03/13/2021	03/13/2021	4,093.80	901.60	04/02/2022	13	1,935.00	1,910.00	294.00
843	BB1	Stapley, Nicholas	11/15/2021	11/15/2021	3,386.00	0.00	12/01/2021	13	3,386.00	3,386.00	3,386.00

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Parameters: Include Pending and Current Residents; Concessions by Floorplan and Unit

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Concessions by Unit - continued -

Unit	Floorplan	Name	Move-In Date	Lease Start Date	Total Conc. Amt.	Total Conc. Remaining	Conc. End Date	Lease Term	Market Rent	Lease Rent	Current Month
852	B2	Holmes, Darrell	12/01/2021	12/01/2021	2,615.00	0.00	12/01/2021	13	2,615.00	2,615.00	2,615.00
858	C1	Ramirez Gallardo, Luis Alejandro	12/14/2020	12/14/2020	3,498.30	0.00	01/14/2022	13	3,974.00	3,894.00	29.90
861	BB5	Kabus, Jami	10/23/2020	11/22/2021	1,604.00	0.00	12/01/2021	18	3,280.00	3,207.00	1,604.00
Totals:					334,519.51	56,101.27			180,013.00	176,201.00	43,475.30

* Scheduled billing end date is later than the current lease end date

Concessions by Floorplan

Floorplan	Total Leases	Total Leases w/Conc.	Total Conc. Amt.	Total Conc. Remaining	Term Average	Average Market	Average Leased	Current Month
A1	56	8	38,820.16	2,453.80	12	1,899.38	1,850.00	4,907.67
A2	59	10	48,882.16	9,330.43	13	1,921.50	1,915.00	3,582.83
A3	51	6	20,052.70	6,201.60	14	2,294.17	2,250.00	3,400.00
A3A	30	4	23,176.37	3,168.70	14	2,597.50	2,518.75	1,948.00
A4	10	1	3,823.07	706.67	18	1,940.00	1,910.00	212.00
A5	15	3	10,297.00	1,732.27	12	2,735.00	2,719.33	2,800.00
B1	11	2	6,095.27	1,832.00	13	2,966.00	2,862.00	599.27
B2	12	4	13,909.30	1,936.33	13	2,572.50	2,547.75	3,381.00
B3	31	2	9,995.00	934.40	15	2,532.50	2,497.50	537.10
B5	11	1	5,853.87	612.27	13	2,940.00	2,915.00	448.00
B6	42	6	30,787.01	5,544.60	13	2,746.17	2,678.67	4,209.00
B7	14	3	21,434.68	5,138.87	13	3,492.00	3,442.00	1,351.00
B8	3	1	6,598.43	954.00	13	3,150.00	3,100.00	477.00
B9	10	3	16,839.43	3,518.70	14	2,858.33	2,681.67	1,123.00
BB1	12	1	3,386.00	0.00	13	3,386.00	3,386.00	3,386.00
BB4	38	7	35,151.60	8,486.63	13	2,940.86	2,900.86	4,567.20
BB5	45	5	27,356.67	1,634.17	14	3,224.00	3,144.40	6,234.00
C1	15	1	3,498.30	0.00	13	3,974.00	3,894.00	29.90
T2	12	1	8,562.49	1,915.83	13	4,332.00	3,932.00	282.33
Totals:	477	69	334,519.51	56,101.27	13	2,643.08	2,585.11	43,475.30

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Parameters: Include Pending and Current Residents; Concessions by Floorplan and Unit

Concession codes: -All Concession Codes-

Projection by Unit

Unit	Floorplan	Name	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Future
132	A4	Jones, Laura	212.00	212.00	212.00	212.00	70.67								
174	T2	Ndubizu, Ashley	282.33	605.00	605.00	605.00	100.83								
243	B8	Takahashi, Shohei	477.00	477.00	477.00										
304	B7	Valdez, Alejandro	514.00	514.00	514.00	514.00	514.00	394.07							
315	A2	Martineau, Lauren		1,970.00											
322	A5	Jordan, Uvalda	1,000.00												
323	A3	Weigel, Dan	2,305.00												
329	B9	Meghani, Karim	370.00	370.00	370.00	333.00									
342	BB5	Cochran, Richard	750.00												
347	BB4	Robinson, Akili	241.00	241.00	241.00	241.00	241.00	176.73							
348	A2	Davis, Isis			1,860.00										
349	A2	Nassif, David	292.00	38.93											
352	A2	Lynch, Kendra	292.00	68.13											
352	A2	Robinson, Cynthia			1,910.00										
354	B2	Wendt, Alexis	383.00	383.00	25.53										
362	BB4	Hinata, Jun	2,808.00												
363	A3A	Currie, Nicole	750.00												
404	B1	Simmons, Casanav	141.27												
405	B7	Hata, Yuho	281.00	281.00	281.00	281.00	281.00	281.00	281.00	187.33					
406	B6	Seweje, Taiwo	219.00	219.00	219.00	219.00	219.00	219.00	43.80						
409	A2	Guerrero Osnaya, Francisco	292.00	292.00	292.00	292.00	292.00	146.00							
413	B6	Woloski, Jose	425.00	425.00	170.00										
422	A1	Badger, Sean	147.00	147.00	147.00	147.00	147.00	19.60							
426	A1	King, Julia	1,460.00												
436	A1	Hinson, Elizabeth	190.67												
442	A3	Nwaoko, Lorraine	308.00	308.00	308.00	308.00	51.33								
447	A2	Denning, Jonathan	1,963.83												
449	A2	Oyenyi, Elijah	292.00	292.00	77.87										
452	B2	Ito, Dan	383.00	229.80											
453	B5	Kasahara, Kyosuke	448.00	448.00	164.27										
462	A3A	Brown, Sierra	385.00	385.00	385.00	385.00	51.33								
506	B6	Konakbayev, Yelzhan	382.00	382.00	382.00	382.00	382.00	382.00	382.00	50.93					
508	BB4	Small, Stephen		2,828.00											
508	BB4	Alzamil, Yazeed	107.20												
517	A5	Parker, George	406.00	406.00	406.00	406.00	406.00	108.27							

12/20/2021

Parameters: Include Pending and Current Residents; Concessions by Floorplan and Unit

Concession codes: -All Concession Codes-

Projection by Unit

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Parameters: Include Pending and Current Residents; Concessions by Floorplan and Unit

Concession codes: -All Concession Codes-

Projection by Unit - continued -

Unit	Floorplan	Name	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Future
Totals:			43,475.30	22,949.86	15,275.31	9,163.54	5,446.86	2,320.64	706.80	238.26					

Projection by Floorplan

Floorplan	Total Leases	Total Leases w/Conc.	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Future
A1	56	8	4,907.67	1,173.00	653.60	441.00	166.60	19.60							
A2	59	10	3,582.83	3,112.06	4,590.87	743.00	663.00	221.50							
A3	51	6	3,400.00	3,347.00	966.00	966.00	661.73	260.87							
A3A	30	4	1,948.00	1,198.00	1,198.00	721.37	51.33								
A4	10	1	212.00	212.00	212.00	212.00	70.67								
A5	15	3	2,800.00	406.00	406.00	406.00	406.00	108.27							
B1	11	2	599.27	458.00	458.00	458.00	458.00								
B2	12	4	3,381.00	1,910.80	25.53										
B3	31	2	537.10	292.00	292.00	292.00	58.40								
B5	11	1	448.00	448.00	164.27										
B6	42	6	4,209.00	1,612.00	1,169.27	835.00	835.00	616.60	425.80	50.93					
B7	14	3	1,351.00	1,351.00	1,054.47	795.00	795.00	675.07	281.00	187.33					
B8	3	1	477.00	477.00	477.00										
B9	10	3	1,123.00	1,123.00	1,123.00	1,086.00	186.70								
BB1	12	1	3,386.00												
BB4	38	7	4,567.20	4,480.00	1,395.30	1,199.00	993.60	418.73							
BB5	45	5	6,234.00	745.00	485.00	404.17									
C1	15	1	29.90												
T2	12	1	282.33	605.00	605.00	605.00	100.83								
Totals:			477	69	43,475.30	22,949.86	15,275.31	9,163.54	5,446.86	2,320.64	706.80	238.26			